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## **Arecont Vision Expands Channel Management Team with Addition of Industry Veteran Kurt Takahashi**

*New Director of Strategic Accounts to Drive Outreach  
to Major Integrators Throughout the Americas*



**Kurt Takahashi**

Philadelphia, PA (September 10, 2012) – [Arecont Vision](#), the industry leader in [IP-based megapixel camera technology](#), today announced that Kurt Takahashi has joined the company as Director of Strategic Accounts for the Americas region. In this role, he will oversee the management of existing systems integrator relationships and build new ones to drive increased awareness of Arecont Vision's megapixel technology. Mr. Takahashi most recently served as Group Director of Sales for Tyco's Integrated Solution Sales Team (formerly known as ADT Commercial Security).

"Kurt has formidable credentials, gained while selling to and supporting projects with some of the world's most recognized companies," said Carole Dougan, Vice President, Strategic Accounts, Arecont Vision. "I am confident that his

strengths will help us to continue our growth and expansion in new and established markets.”

While at Tyco, Mr. Takahashi held various strategic positions within the sales organization, including Group Director of Sales and Director of Sales for the National Accounts team in the West. Over a 17-year career, Mr. Takahashi has developed sales programs and strategies for the retail, commercial, industrial, financial and government markets, as well as building national and global account programs across a wide range of vertical markets. Most recently, his focus was on megapixel deployments where he was integral in specifying Arecont Vision products for key global end-users. Mr. Takahashi is a graduate of California State University, Long Beach.

“Arecont Vision megapixel technology is highly regarded throughout the industry,” said Mr. Takahashi. “It’s an exciting time and this is a wonderful opportunity for me to apply my background to help drive the company’s continued success.”

As Arecont Vision’s new Director of Strategic Accounts, Mr. Takahashi will work side-by-side with the North and South America sales teams, including manufacturers' representatives. Together, they will drive national end-user demand and work closely with national systems integrators to successfully deploy Arecont Vision solutions.

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#### **ABOUT ARECONT VISION**

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras. Arecont Vision products are made in the USA and feature low-cost



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massively parallel image processing architectures MegaVideo® and SurroundVideo® that represent a drastic departure from traditional analog and network camera designs. All-in-one products such as the MegaDome®, MegaView®, MegaBall™ and D4F/D4S/D4SO series provide installer friendly solutions. True Wide Dynamic Range (WDR) and remote focus/remote zoom enhance camera utility. Compact JPEG and H.264 series of cameras address cost sensitive applications. These innovative technologies enable Arecont Vision to deliver multi-megapixel digital video at IP VGA camera price points.

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